

Vendor's Offer

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Marbecc Custom Designs, LLC</u>			
Company Mailing Address: <u>2450 W Broadway #108</u>			
City: <u>Mesa</u>	State: <u>AZ</u>	Zip: <u>85202</u>	
Contact Person: <u>Joe Shipka</u>		Title: <u>GM</u>	
Phone No.: <u>4808368261</u>		FAX: <u>4808367185</u>	E-mail: <u>Joey@Marbecc.net</u>
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.: <u>2008-9048-X</u> or			
Arizona Use Tax No.: _____			
Federal I.D. No.: <u>20-3046875</u>			
City & State Where Sales Tax is Paid: <u>Mesa</u> , <u>AZ</u>			
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____			

THIS PROPOSAL IS OFFERED BY

Name of Authorized individual (TYPE OR PRINT IN INK) Joe Shipka

Title of Authorized Individual (TYPE OF PRINT IN INK) General Manager

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-391.06 and 35-393.06, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal offer will be considered nonresponsive and rejected.


Signature of Authorized Offeror

12-1-09
Date

Form 201-B (RFP)
(H7/RFP 3-2008)

Proposal Questionnaire

Listed below are questions that will be used in the evaluation process. Please answer the questions in detail and in an orderly fashion.

1. Provide a summary of your firm's experience and expertise.
Marbec has provided remodel, warranty, and new build services
both to residential and commercial customers for the last 5 years.
Marbec has completed over 10,000 jobs in this time without
a single legitimate registrar of Contractors Complaint. Marbec holds
a KB-1 general contracting license, a plumbing license & a roofing license
2. List the trades your firm wants to appear on the qualified list.
Water intrusion & mold, roofing, HVAC, Plumbing, Electrical
drywall, Painting, Stucco, Concrete
3. Identify the key individuals you would assign to the City and briefly describe their qualifications and experience.
Chad Baltrusch - Marbec Qualifying party - Attached Resume
Joe Shipke GM Attached Resume
Eric Shuttleworth - Scheduling Attached Resume
4. List and provide copies of current, valid, State of Arizona Contractors licenses to each trade you are requesting to be on the qualified list.
KB-01 Dual Building Contractor 255538
K-42 Roofing - Residential & Commercial 257062
K-37 Plumbing - Residential & Commercial 212544

5. List three references for which you have provided similar services in the past two (2) years. Include contact name and phone number.

Company	Contact Name	Phone Number
Toll Brothers	Rich Carroll	480-951-0782
KB Homes	Jeff Luke	602-796-2771
Bob Maxx Properties	Christine K	682-955-1040

6. List the services you will sub-contract.

HVAC

Electrical

7. Indicate if your firm performs rehabilitation on mobile homes?

☒ Yes ☐ No

8. Will you comply with, or exceed, the two (2) year warranty on all projects?

☒ Yes ☐ No

Please explain below.

We will comply with the elements of the contract, or the Registrar of Contractors rules; whichever is longer.

LICENSE EFFECTIVE THROUGH:
STATE OF ARIZONA MAY 2011
Registrar of Contractors CERTIFIES THAT



MARBECC CUSTOM DESIGNS L L C

CONTRACTORS LICENSE NO. ROC255538 CLASS KB-01
DUAL BUILDING CONTRACTOR

RESIDENTIAL & COMMERCIAL

THIS CARD MUST BE
PRESENTED UPON DEMAND

William A. Mundell
DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS

LICENSE EFFECTIVE THROUGH:
STATE OF ARIZONA JUL 2011
Registrar of Contractors CERTIFIES THAT



MARBECC CUSTOM DESIGNS L L C

CONTRACTORS LICENSE NO. ROC257062 CLASS K-42
ROOFING

RESIDENTIAL & COMMERCIAL

THIS CARD MUST BE
PRESENTED UPON DEMAND

William A. Mundell
DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS

LICENSE EFFECTIVE THROUGH:
STATE OF ARIZONA OCT 2011
Registrar of Contractors CERTIFIES THAT



MARBECC CUSTOM DESIGNS L L C

CONTRACTORS LICENSE NO. ROC212544 CLASS K-37
PLUMBING

RESIDENTIAL & COMMERCIAL

THIS CARD MUST BE
PRESENTED UPON DEMAND

William A. Mundell
DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS

ERIC M. SHUTTLEWORTH
Director of Scheduling



Eric Shuttleworth joined the Marbecc team in February of this year; he is an experienced construction administrator with a background in project management as well as field supervision. He has brought his knowledge and expertise to many MCD projects. He has excellent problem solving skills and can always be counted on to go above and beyond what is expected of him.

PROFESSIONAL EXPERIENCE

Beazer Homes (New Build Project Management), 2007 - 2009

Responsible for all aspects of site management and construction over 3 communities.

Managed construction schedules to provide on time completion, costs, inspections, subcontractors, work quality, workplace safety.

Directed projects with stakeholders including clients, architects, suppliers and subcontractors.

Maintain budgets, control overhead costs, acquire vendor quotes and prepare all submittals.

More than 6 years in construction supervision, including accurate takeoffs, estimating, budgeting, contracting, purchasing, and invoicing.

Experience in full on-site construction management; effectively schedule, monitor, and inspect all work from start to customer orientation.

Work effectively with architects, engineers, developers, contractors, inspectors, city officials, agents and home buyers.

Beazer Homes (Customer Service Area Manager), 2004 - 2007

Responsible for contractors and all activities on site for single-family homes

Schedule, monitor, and inspect all work from start to customer orientation.

Performed customer service in a professional manner for homes valued up to \$2 million

Maintain budgets, process invoices, and control overhead costs.

Lead on all Registrar of Contractor complaints

Managed 13 communities with inventory of approx 3000 active homes

Managed 13 customer service representatives with over 1500 work orders a month

Mason Landscaping (Project Management), 2001 - 2004

Product purchasing through vendors

Project scheduling and work supervision

Customer service and warranty program fulfillment

ANA Remodeling (Owner), 2001 - 2003

Residential remodeling/consulting/design/landscaping

Project purchasing and scheduling

Customer liaison to municipalities obtaining permits and code compliance

Accounts Payable/Receivable

Sales/Customer Service

CHAD BALTRUSCH
Managing Partner
Project Manager



In 1993 Chad established Marbecc, Inc as an investment and construction company which invested and built projects in Arizona and Mexico. In 2005 Chad established Marbecc Custom designs, LLC primarily as a commercial and residential remodel contracting company. Chad has directed operations and management in all areas of the organizations growth and success. His people, communications skills, and dedication have always moved the company to new standards of performance and excellence.

EDUCATION

Charles M Russell HS Great falls, Mont

PROFESSIONAL EXPERIENCE

Marbecc Custom Designs, 2005 - present
Marbecc Enterprises, Inc. 2003 to present
Denali Builders, 1999 - 2004

PROJECTS

Tierra Health Concepts TI, Fountain Hills, AZ
Back In Balance Chiropractic Clinic TI, Mesa, AZ
Physicians Physical Therapy TI, Mesa, AZ
Desert Ridge Spine TI, Mesa, AZ
Harrah's Ak-Chin Casino TI, Maricopa, AZ
Beazer Homes Design Center TI, Tempe, AZ
VA Hospital Renovations, Phoenix, AZ
Gateway Community College TI, Phoenix, AZ
Integra Telecom TI, Phoenix, AZ
Harlem Globe Trotters TI, Phoenix, AZ
Suko LLC Health Facility TI, Phoenix, AZ
W Hotel room furnishings, Scottsdale, AZ
ZRM LLC new office TI, Phoenix, AZ
Westby LLC ground up Multi family, Fountain Hills, AZ
Maxx properties roof renovations, Phoenix, AZ
Girl Scouts of America TI, Phoenix, AZ
Inland Management TI, Phoenix, AZ
Mesa Fiesta Plaza repaint, Mesa, AZ
Kierland Greens deck renovations, Scottsdale, AZ
Promiseland Preschool playground, Fountain Hills, AZ
City of Scottsdale Chestnut Splash Park, Scottsdale, AZ

ORGANIZATIONS

State of Arizona Gaming Commission
Gila River Gaming
Ak-Chin Gaming
AMA
AACM
NAHB
Compliance Depot
Fountain Hills Chapel
Young Life
Rancho Surdo Mundo

Joe Shipka
CFO
General Manager



Joe has been with Marbecc Custom Designs for the past 4 years and serves as the CFO and General Manager. His responsibilities include all financial, accounting and banking functions, management of sales staff, contracts and insurance.

EDUCATION

University of Minnesota, Minneapolis, MN

PROFESSIONAL EXPERIENCE

Marbecc Enterprises, Inc. -- 2003 to present
CEO and General Manager

Marbecc Enterprises is primarily a home building company. Grossed approximately \$5M per year 2003 to 2006. My responsibilities include land acquisition, sales and marketing, mortgage procurement, along with superintendent and subcontractor management. I manage all finances and accounting functions for this business. With the building industry in its present condition, Marbecc Enterprises is not active.

2005 to Present

Marbecc Custom Designs, LLC

CFO and General Manager, Member

Marbecc Custom Designs, LLC is a diversified general contracting company engaged in residential remodel, commercial tenant improvement, commercial construction, commercial customer service and warranty service, and residential customer service and warranty service.

LR Nelson Homes Fountain Hills, Arizona 1999 to 2003

CEO

This was a large builder of custom homes. The company built homes in Phoenix, Payson, Heber, Show Low, and Pinetop. Over the course of 4 years, I was responsible for selling and building over 100 custom homes.

Colony Homes Fountain Hills, Az.,

Manager and Superintendent

Responsible for Land acquisition, Sales and marketing, Mortgage procurement

Negotiated contracts with the vendors/trade partners and supervised the day to day construction of custom homes.

PROJECTS

Tierra Health Concepts TI, Fountain Hills, AZ

Back in Balance Chiropractic Clinic TI, Mesa, AZ

Physicians Physical Therapy TI, Mesa, AZ

Desert Ridge Spine TI, Mesa, AZ

Harrah's Ak-Chin Casino TI, Maricopa, AZ

Beazer Homes Design Center TI, Tempe, AZ

VA Hospital Renovations, Phoenix, AZ

Gateway Community College TI, Phoenix, AZ

Integra Telecom TI, Phoenix, AZ

Harlem Globe Trotters TI, Phoenix, AZ

Suko LLC Health Facility TI, Phoenix, AZ

W Hotel room furnishings, Scottsdale, AZ

ZRM LLC new office TI, Phoenix, AZ

Westby LLC ground up Multi family, Fountain Hills, AZ
Maxx properties roof renovations, Phoenix, AZ
Girl Scouts of America TI, Phoenix, AZ
Inland Management TI, Phoenix, AZ
Mesa Fiesta Plaza repaint, Mesa, AZ
Kierland Greens deck renovations, Scottsdale, AZ
Promiseland Preschool playground, Fountain Hills, AZ
City of Scottsdale Chestnut Splash Park, Scottsdale, AZ

Proposal Checklist for Submittals

- _____ One signed and complete original of the proposal response, including "Vendor's Proposal Offer" (Form 201-B).
- _____ Five (5) copies of your submittal
- _____ Proposal Questionnaire has been completed and included
- _____ Price Information completed and included
- _____ Any addenda have been included
- _____ Copies of all AROC licenses have been included

Evaluation Criteria

An evaluation committee composed of City Staff will review the RFQs and score them according to the criteria listed below. Those offerors receiving the highest scores may be invited to present to the evaluation committee. An eligibility list of qualified offerors will be determined from the information submitted.

Award Criteria	Weight	X	Rating	=	Points
1. Experience and Expertise of Firm and Staff	<u>5</u>	X	_____	=	_____
2. Pricing	<u>4</u>	X	_____	=	_____
3. Licensing	<u>4</u>	X	_____	=	_____
4. References and past performance with the City and this program	<u>4</u>	X	_____	=	_____
5. Completeness of Proposal and Acceptance of Terms and Conditions	<u>2</u>	X	_____	=	_____
			Total	=	_____

This proposal will be evaluated on a cumulative point system.

Scoring

Outstanding	.	.	.	7
				6
Good	.	.	.	5
				4
Average	.	.	.	3
				2
Poor	.	.	.	1
Not Addressed or Unacceptable				0

To evaluate the cost portion of the above criteria, the City may elect to evaluate each firm on a percentage basis of the lowest cost offer. The formula would be: (Lowest Priced Offer/Evaluated Firm's Price) X Points Possible = Evaluation Points.

Please complete the following table for evaluation purposes. In addition, offerors to provide a schedule of all hourly rates and fees applicable to this RFP.

	Applicable Hours		Cost per hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays – Straight Time	6 am	8 pm	25 -	55 -	65 -
Weekdays – Overtime			35 -	75 -	95 -
Weekends – Straight Time	6 am	8 pm	25	55	65 -
Weekends – Overtime			35	75	95 -
Holidays – Straight Time	6 am	8 pm	25	55	65 -
Holidays – Overtime			35	75	95 -
Markup on direct cost of parts and materials			10 %		

* Applicable Tax 6.3%

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of ___ % ___ days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.